



GRAND CONNECTION

CONNECT • CREATE • COLLABORATE

GRAND STRATEGIC NETWORKING ACTION PLAN

Checklist



MY NETWORKING CHECKLIST



SET UP: Get Set Up for Success

- Set up your profile in the HUB
- Join our [FB Group](#)
- Add in your welcome video in the HUB (feel free to share it in the FB Group too)
- Subscribe to our [GC Calendar](#) of events.
- Download the [GC Referral App](#)
- Prepare and plan with the [GC 1 to 1 framework](#) (5 steps to succeed)

CLARITY: Start Creating Your Success Strategies and Promotional Plan of Action

- Decide on your vision and goals for success as a GC member ([Vision & Goals Worksheet](#)).
- Review the [Grand Accountability Framework](#).
- Gain clarity on the value of your service/product and services to present. Review the [Grand Clarity Questions](#).
- Practice your introductions, ask and receive feedback from other members.
- Decide your 3 listings you want to add.
- Share your events and offers on our [Facebook Group](#).
- Prepare and plan your lead magnet to participate in the next Grand Giveaway, add in the Marketplace Listings, and share when you are networking and speaking ([lead magnet worksheet](#))
- Review the [monthly themes](#) and [our groups](#).
- Share with us how you can contribute your expertise to the GC community.

BUILD YOUR NETWORK: Build Your Network to Increase Your Net Worth

- Choose the events, groups and masterclasses that you need.
- Complete your networking and collaboration referral wheel.
- Set clear intentions to prepare and plan for each event.
- Connect and meet with 2 GC members each month – review the 1 to 1 framework.
- Review relevant training sessions in the Learning Library to support your needs and build your success.
- Review the [10 Steps to Cultivate Powerful Referral Partnerships in Your Business](#)

ACTION PLAN: Follow Up Strategy to Connect, Create Opportunities and Collaborate with External Connections

- Use the [GC Referral App](#) to connect, introduce, request introductions to build your trusted network.
- Clean up your LI Profile so it represents you well.
- Set up your follow up system for new networking contacts and meetings. We recommend using Chatbridge to set up your follow up system from the chat details and EngagePro to organise the follow up. Your Member deals are [here](#). Demo [here](#).
- Write reviews within the GC Hub that you have connected with.

COLLABORATE: Set Up Your Collaboration and Grand Giving Strategy for Success

- Connect on social media and give shoutouts on social media and meaningful comments.
- Decide on how you will contribute to your alliances with sharing your expertise, contacts, speaking opportunities, resources, and collaborate to reach each others audiences etc.

- Share testimonial videos (videoask.com), written or verbal to build your meaningful grand connections and trusted strategic alliances.
- Meet with your fellow GC Members and look for ways to collaborate as your trusted relationships grow.
- Review the 8 Grand Ways to Collaborate and Leverage Other People's Audiences

CELEBRATE: Celebrate Your Successes with our GC Community

- Send photos of your Grand Connection meetings online or in person so we can promote you on Social Media
- Create a transformational testimonial video of your grand collaboration success and we will promote on all our channels.
- We will spotlight the Grand Connection success stories at our events to give you airtime and been seen and heard.
- Apply to have your Grand Connection Success story featured in our magazine.



Join us for our next events to connect, create and collaborate
(and practice your new networking skills!)

www.grandconnection.ca

